

Hugo, A.B.

1921

[Chambers Twentieth Judicial District, OK]

[Enid, OK]

December 7, 1921.

Gentlemen: ATTENTION: Mr. J. Sanford Saltus.

"The American Numismatic and Archaeological Society (West 156th Street and Broadway, New York City) is interested in the investigation of coins and currency. Its corresponding secretary is Mr. J. Sanford Saltus."

It is my desire, Mr. Saltus, to come in contact with a real honest-to-God dealer in old and rare coins and currency and stamps (not so much interested in "stamps", however) and it occurred to me, in view of the Librarian's communication, that you could place me on the right track. Before when writing to advertising so-called coin dealers, my reply would consist of a charge of a dollar for a book on coins, giving prices, and whenever I would write offering coins to them, as described in their literature, they would say they were loaded up on those coins, etc.

If you purchase coins and currency or stamps, yourselves, kindly mail me your lists and prices paid for such coins; if not, kindly give me the names and addresses of reliable firms who do.

CHAMBERS  
TWENTIETH JUDICIAL DISTRICT OKLAHOMA  
JAMES B. CULLISON, JUDGE  
ENID, OKLAHOMA

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The writer would also greatly appreciate it if you could give me the name and address of some good, reliable publication, newspaper, or magazine, or pamphlet that deals with rare and old coins and currency or stamps.

Any information you may see fit to send me will be greatly appreciated and I assure you that the writer shall take great pleasure in compensating you therefor.

Thanking you in advance for an early reply, I am,

Yours respectfully,

*A. B. Hugo*

December 13th, 1921

Mr. A. S. Hugo, Official Reporter  
Chambers Twentieth Judicial District Okla.  
Enid, Oklahoma

Dear Sir:

In response to your letter of December 7th, I am somewhat at a loss as to where I could refer you. The coins you list, unless they are in perfect condition do not command a premium. They do illustrate bygone days, and their value to one who looks at things from this point of view, is much greater than their intrinsic worth.

Possibly one of the reasons why the people to whom you wrote have been unsatisfactory is that most collectors refuse to place a valuation on a coin unless they either see the coin or an accurate reproduction of it.

As for a publication dealing with coins, I wonder if you have seen the Numismatist. It is the only periodical issued in this country which would satisfy your needs so far as I know.

I am enclosing a list of the names of several dealers whom we consider reliable, and I think you might depend upon courteous treatment from almost any of them.

Very truly yours,

Enc.

CHAMBERS  
TWENTIETH JUDICIAL DISTRICT OKLAHOMA

JAMES B. CULLISON, JUDGE  
ENID, OKLAHOMA

Dec. 17, 1921.

The American Numismatic Society,  
Broadway, Between 155th  
and 156th Streets,  
New York.

Gentlemen:--

Your kind favor of the 13th inst., relative to coins, is received and noted. Permit me to thank you for this courtesy.

You ask if the writer has seen the "NUMISMATIST," a publication dealing with coins?

I have not seen it, and as you did not give me the address where it is published, wish you would send me the address.

I wish to also thank you for the names of dealers that you so kindly forwarded to me.

A great many of my friends and acquaintances have rare coins, and it appears to me that I might be able to help them turn them.

What suggestions have you to make relative to how to handle these coins, to the end that a satisfactory sale of them might be made?

If you feel that you can consistently do so, would appreciate a letter from you as to the nature and scope of your Society, and any printed literature you might have on hand. Are you a Society to which various coin dealers belong, or is this simply a trade name? Enclosed find stamped, self-addressed envelope for reply.

Yours truly,

*W.B. Hugo*



December 21st, 1921

Mr. A. B. Hugo  
Box No.493  
Enid, Okla.

Dear Sir:

In response to your letter of the 17th,  
the Numismatist is published by Mr. F. C.  
Duffield, 1811 Mosher Street, Baltimore, Md.

I am enclosing a folder describing the  
activities of our Society. This will explain  
about our Museum and its purposes.

I think you need have no hesitancy about  
sending your coins to any of the dealers to  
whom we referred you for valuation after you  
have compared them with the books to which I  
referred you. Condition plays so large a  
part in determining values, that I feel you  
would hardly have satisfactory results unless  
you sent your coins to the dealer to whom you  
try to sell them.

Very truly yours,

Secretary

SPK/E  
Enc.